

ALFRED "HAP" ALBERS

Albers Real Estate

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BROKERAGE EMPHASIS:

Multi-Family, NNN Leased Investments, Single Family Residential, and Commercial Investment Real Estate

PROFESSIONAL BACKGROUND:

2012 - Present Albers Real Estate – 71 closed sales
53 Apartment Building Sides Closed
11 Residential/Condominium Sides Closed
7 NNN/Commercial Transactions Closed

2010 – 2012 Tom Redfern & Associates, Apartment Building Brokerage
15 Apartments Buildings Sold

2008 – 2010 Coldwell Banker/Del Monte Realty – 15 closed sales in 18 months
Top 20% in 2009
5 Apartment Buildings & One Commercial Investment Building

1998 – 2008 NAI BT Commercial & Grubb & Ellis - Investment Real Estate Broker
62 Apartment Buildings, 9 Net Lease Investments, & 2 Industrial Buildings Sold

1990 – 1988 Residential Sales at Fox & Carskaddon and Coldwell Banker, Monterey

NOTABLE TRANSACTIONS:

Monterey	91 Units	Salinas	22 Units
Monterey	58 Units	Sunnyvale	20 Units
Alameda	47 Units	San Jose	20 Units
Marina	43 Units	Alameda	16 Units
Napa	41 Units	Santa Clara	16 Units
Pacific Grove	40 Units	Monterey	14 Units
Salinas	40 Units	Morgan Hill	14 Units
Salinas	36 Units	Sunriser Girls Home	NNN
Salinas	36 Units	Circle K (2 Transactions)	NNN
Alameda	34 Units	Taco Bell (2 Transactions)	NNN
Monterey	33 Units	Starbucks	NNN
Salinas	26 Units	Dollar General	NNN
Pacific Grove	24 Units	Family Dollar	NNN
Castroville	23 Units	Auto Zone	NNN
Castroville	22 Units	1031 Tax Deferred Exchanges – 39 Completed Exchanges	
Four Unit Complexes	36 Buildings	152 Closed Multi-Family Transactions	

EDUCATION:

Bachelor of Science of Commerce, Finance, Santa Clara University
Real Estate Broker's Licensee obtained April 1994
Certified Commercial Investment Member (CCIM) Candidate
CCIM 101: Financial Analysis for Commercial Investment Real Estate
CCIM 104: Investment Analysis for Commercial Investment Real Estate