



951 Nash Road, Hollister, CA 95023



\$1,949,000

Six Units | Two Buildings

Fourplex has four 2-bedroom / 1.5 bathroom units

Duplex has two 2-bedroom / 1 bathroom units

4,968 sq.ft. Buildings | 18,452 sq.ft. Lot

Large enough for potential 8 additional units and two ADUs

The information set forth herein has been received by us from sources we believe to be reliable.

We do not warrant its accuracy or completeness.



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COMPLEX NOTES:

- 951 Nash Road consists of six units in two buildings.
- The 18,452 sq. ft lot is large enough to potentially add eight additional units and two ADUs in the carport. Please contact the Hollister Community Development Department.
- All units have been remodeled with vinyl windows, Maple kitchen cabinets, stainless steel appliances, counters, bathrooms, and flooring.
- All rents will have been increased by September 2025.
- The duplex has two two-bedroom / one-bathroom units and is constructed above the carports. Each unit has a very large fenced, private backyard.
- The duplex unit square footage is 701 according to a CubiCasa scan.
- The duplex units each have a natural gas water heater.
- The fourplex has four two-bedroom / one-and-a-half bathroom units with fenced rear patios.
- The fourplex units average 801 square feet according to a CubiCasa scan.
- The average rent per unit is \$2,341.
- The complex exterior has recently been painted.
- The exteriors are stucco and wood siding.
- There are 5 tuck-under carport spaces plus additional off-street parking.
- ADUs can likely be constructed in the carport.
- The laundry room is currently not in use. This space can also be rented for storage.
- The complex is estimated at 4,968 square feet. The lot size is 18,452 square feet.
- The owner pays for the sewer, garbage, common area, PG&E, and water.

HOLLISTER & SAN BENITO COUNTY FACTS:

- The 2025 estimated population of Hollister is 44,658.
- Hollister is expected to grow at 2.3% per year.
- PG&E is estimating that 4,163 homes will be constructed in Hollister between 2024 and 2031.
- The median Hollister home sales price, as of May 2025, is \$755,000.
- The average rent for a Hollister two-bedroom apartment is between \$2,200 to \$3,000
- The estimated population of San Benito County is 68,175 as of 2023.
- Hollister is a 16-mile drive to Gilroy, 50-mile drive to San Jose. 43 miles to Santa Cruz, and 28 miles to Salinas.
- Amazon has two large fulfillment centers in Hollister.
- Other large employers include Granite Rock, San Benito County, Earthbound Farms, Pacific Scientific, the construction industry, and many agricultural companies.

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Listing Price:	\$1,949,000	Building Sq. Ft:	4,968	Units:	6
Down Payment:	\$1,200,000	Lot Square Ft:	18,452	Price/Unit:	\$324,833
Loan Amount:	\$749,000	APN:		Age:	1963
Gross Rent Multiplier:	11.31	Market GRM:	10.99	Roof:	Pitched
Cap Rate:	5.59%	Market Cap:	5.83%	Price/Sq. Ft:	\$392

Rent Roll:		Current Rents		Market:	
Two Bed / One & Half Bath Townhouse		\$2,449		\$2,472	
Two Bed / One & Half Bath Townhouse		\$2,400		\$2,472	
Two Bed / One & Half Bath Townhouse		\$2,352		\$2,472	
Two Bed / One & Half Bath Townhouse		\$2,472		\$2,472	
Two Bed / One Bath Unit		\$2,238		\$2,447	
Two Bed / One Bath Unit		\$2,447		\$2,447	
Monthly Scheduled Rents:		\$14,358		\$14,782	
Scheduled Gross Annual Income:		\$172,296		\$177,384	
Less: Vacancy Factor	3%	\$5,169		\$5,322	
Additional Income: Laundry		\$0		\$0	
Additional Income: Storage					
Effective Gross Income:		\$167,127		\$172,062	
Less: Expenses					
Property Taxes:	1.223%	\$23,836	14.26%	\$23,836	13.85%
Direct Charges:		\$157	0.09%	\$157	0.09%
Repairs & Maintenance	\$750.00	\$4,500	2.69%	\$4,500	2.62%
Property Management:	6%	\$10,028	6.00%	\$10,324	6.00%
Property Insurance:		\$4,000	2.39%	\$4,000	2.32%
Garbage:	\$357.00	\$4,284	2.56%	\$4,284	2.49%
Water & Sewer:	\$638.00	\$7,656	4.58%	\$7,656	4.45%
PG&E:	\$25.00	\$300	0.18%	\$300	0.17%
License Fee:		\$35	0.02%	\$35	0.02%
Reserves:	\$250.00	\$1,500	0.90%	\$1,500	0.87%
Landscaping:	\$160.00	\$1,920	1.15%	\$1,920	1.12%
Total Expenses:	\$9,702.65	\$58,216	34.83%	\$58,512	34.01%
Net Operating Income:		\$108,911		\$113,550	
Annual Debt Service:	5.65%	\$52,403		\$52,403	
Before Tax Cash Flow:		\$56,508	4.71%	\$61,147	5.10%

Notes:

1. Property taxes are based on the 2024/2025 property tax bill and reflect new Proposition 13 rates.
2. Repairs and Maintenance is based on \$750 per unit per year.
3. Property Insurance is based on Sellers most recent insurance bill.
4. Building square footage is estimated.
5. Landlord pays water, garbage, sewer, and house PG&E. Tenants pay PG&E.
6. Water & Sewer, PG&E, & garbage is based on the most recent bills.
7. Current laundry income is projected.

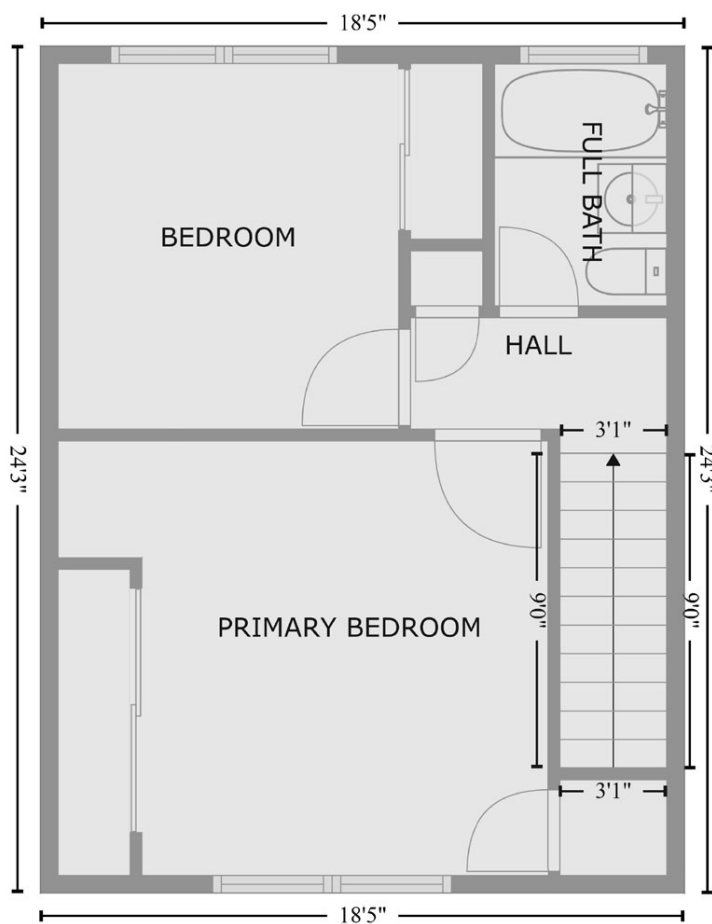
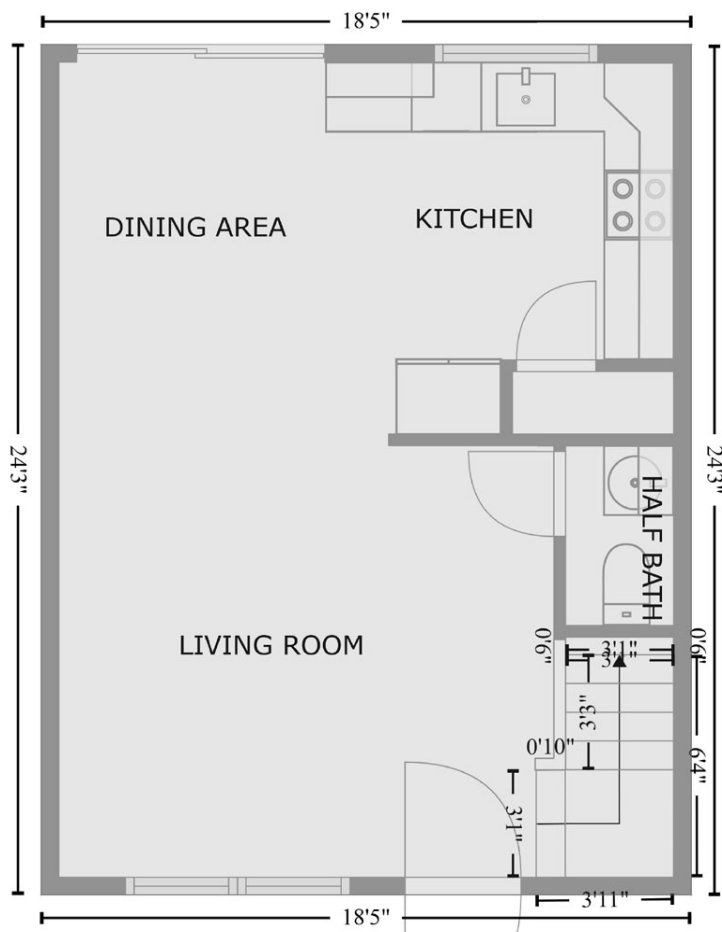
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Townhome Floorplan



Floor one consists of the Dining, Living, Kitchen and Half-Bath. CubiCasa estimates 446 sq.ft.

Floor two consists of the Primary Bedroom closet, Secondary Bedroom with closet, and Full Bath. CubiCasa estimates 446 sq.ft.

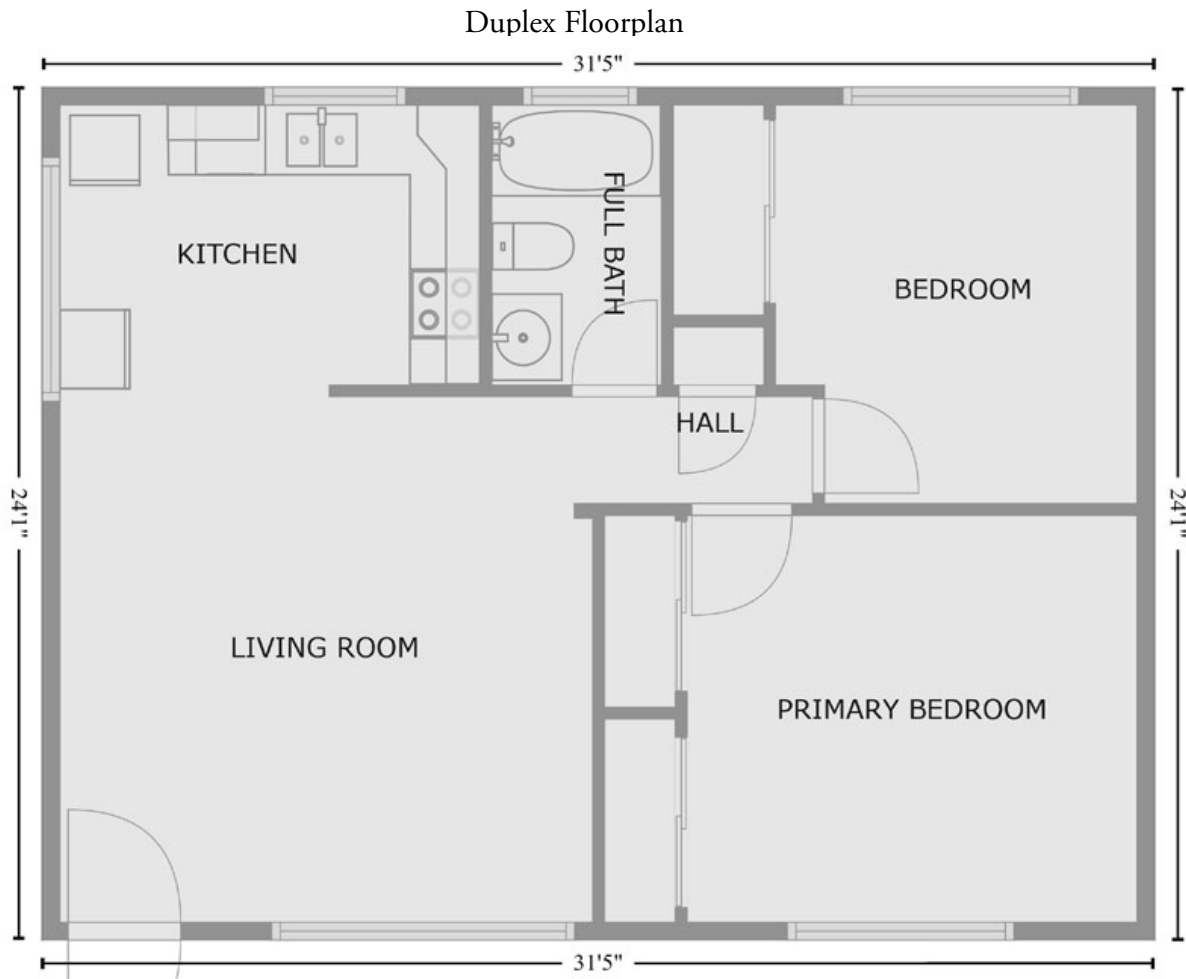
CubiCasa townhome average square footage is 892 sq.ft.

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CubiCasa estimates 756 sq.ft.
for Duplex.

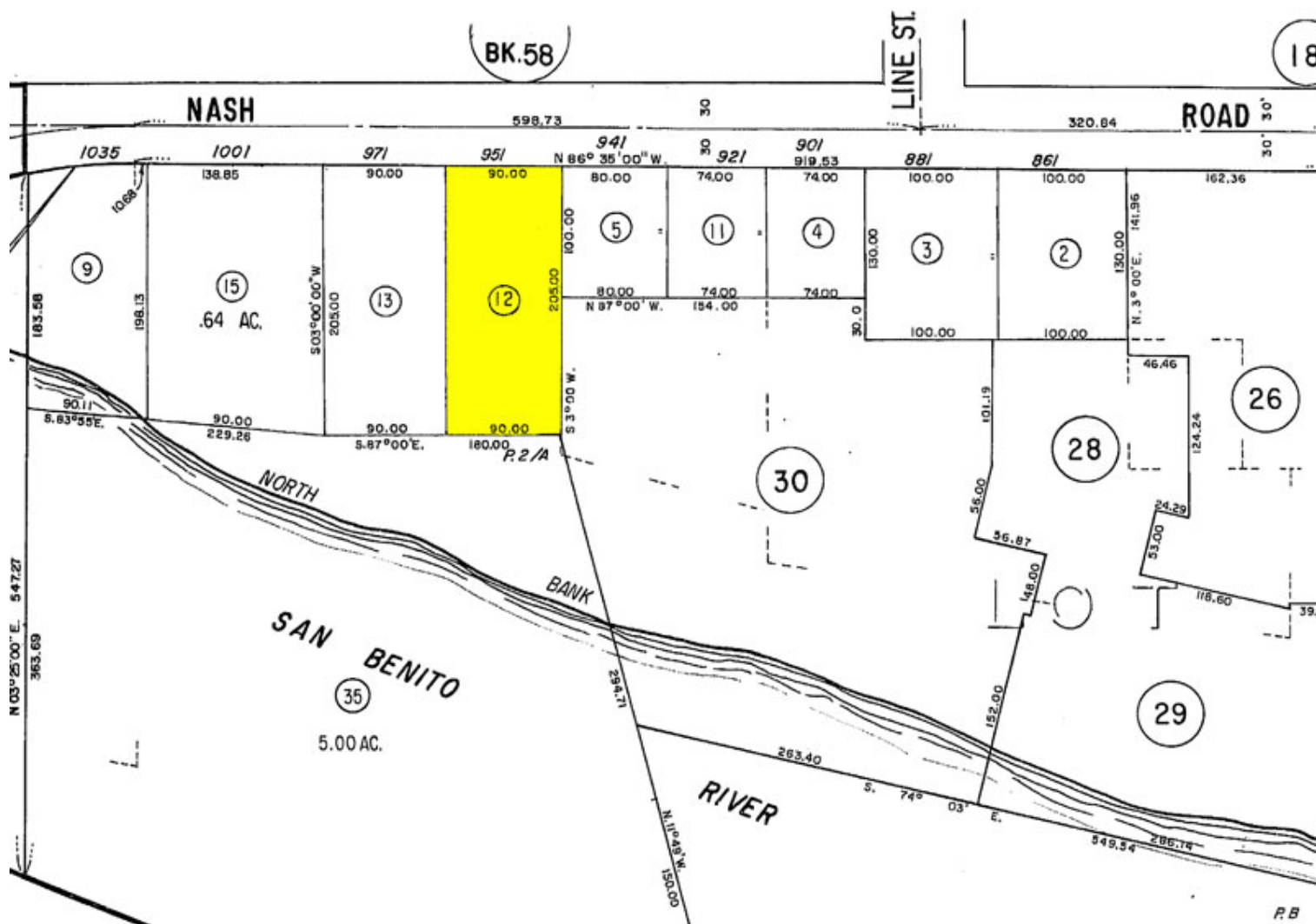
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Parcel Map



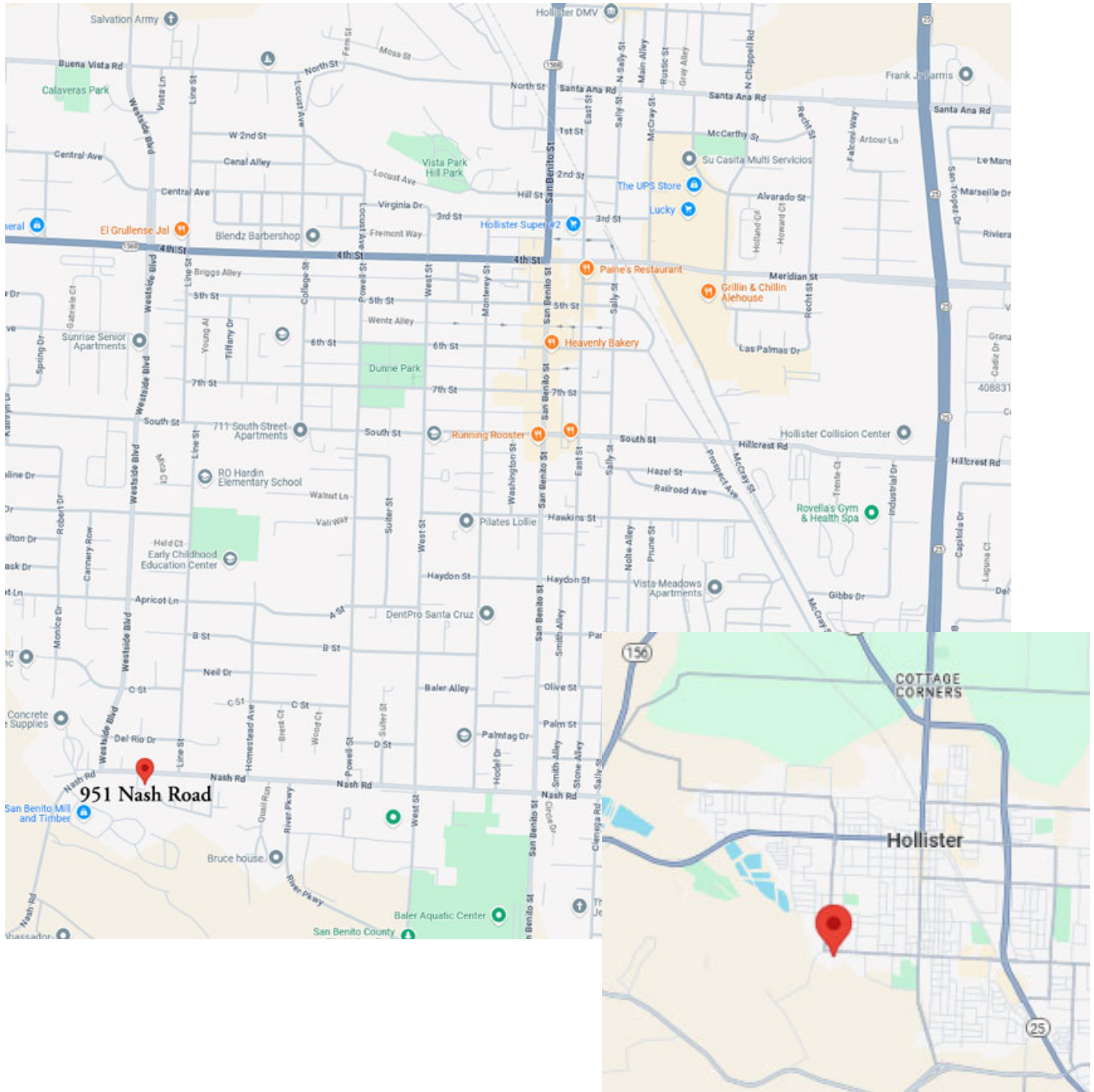
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Area Map



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